How to answer objections & questions:

Listen to Understand



Friendliness

- Comments are about what the text says and how it applies to a current context. Listen and affirm.
- Questions and comments have a curiosity to them. You sense that the person wants to understand. Safe to cross into a tangent discussion. *Reciprocate curiosity*.
- There's hesitation in asking or there's a carefulness to how the question is asked.
 Encourage more from the question, but don't answer yet. Usually another question is hiding.
 Often that question is actually a concern.
 Focus on listening.
- These questions will challenge what you've read or said, often presenting a competing solution or explanation. You may have to redirect this question to a study for later.
 Emphasize the "Yes."
- You sense antagonism. Stop. Acknowledge that feeling and ask the person where they are coming from. Exercise tact and patience. Ask if they want to continue studying. Focus on seeing the person behind the question.

'Antagonism'



Curiosity

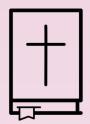
Concern

Objection



How to answer objections & questions:





Sabbath

• Genesis 2:1-3 Sabbath's Holiness from the very start

Matt 22:36-40
 Jesus' command of love is a summary of the law

• Acts 18:4 Even gentile Christians kept the Sabbath

State of the Dead

• Genesis 2:7 Body + breath = Soul (living being), a nephesh נֶּׁפֶשׁ

• Ecc 9:5-6 The dead have no awareness and don't worship

• John 11:11-14 Jesus describes death as sleep

• 1 Thess 4:13-18 Jesus returns in the end for Christians that died

Second Coming

• Revelation 1:7 Every one will see Jesus first hand

Matt 24:36
 No one knows the date when Jesus will return

• Matt 24:26-27 The return will not be a secret

• Revelation 22:12 There will be no 'second chance' at His return

Sacrifice Was Done at the Cross

• Genesis 3:21 Sacrifice was made from the very start for sin

Heb 10:10 Jesus made a perfect sacrifice at the cross

• Lev 16:14-19 Sprinkling blood had sin cleaning power

• Heb 10:21-22 Jesus' blood is sprinkled on us to make us clean

Signs of Prophecy

• 1 Cor 2:14 We should let the Bible define its own terms

Daniel 2 Prophecy shows history at a national scale

Daniel 7:17, 23 Prophetic beasts represent nations

• Rev 12:17 & 19:10 Prophetic emphasis is a sign of God's people